

GOVERNMENT OF TELANGANA
DEPARTMENT OF PRISONS & CORRECTIONAL
SERVICES

Expression of Interest (EOI)

For

Selection of Industrial promoters and corporate partners for Skill
Development in Manufacturing/Service Industrial Centers in the
Prisons of Telangana State.

MARCH 2023

Disclaimer

The information contained in this Expression of Interest ("EOI") or subsequently provided to Applicants, whether verbally or in documentary or any other form by or on behalf of the Authority or any of its employees or advisers, is provided to Applicants on the terms and conditions set out in this EOI and such other terms and conditions subject to which such information is provided.

This EOI is issued by the DG Prisons & Correctional Services, Home Department, and Telangana State. This EOI is not an agreement and is neither an offer nor invitation by the Authority to the prospective Applicants or any other person. The purpose of this EOI is to provide interested parties with information that may be useful to them in the formulation of their Proposals pursuant to this EOI. This EOI includes statements, which reflect various assumptions and assessments arrived at by the Authority in relation to the Prisons Department. Such assumptions, assessments and statements do not purport to contain all the information that each Applicant may require. This EOI may not be appropriate for all persons, and it is not possible for the Authority, its employees or advisers to consider the objectives, technical expertise and particular needs of each party who reads or uses this EOI. The assumptions, assessments, statements and information contained in this EOI, may not be complete, accurate, adequate or correct. Each Applicant should, therefore, conduct its own investigations and analysis and should check the accuracy, adequacy, correctness, reliability and completeness of the assumptions, assessments and information contained in this EOI and obtain independent advice from appropriate sources.

Information provided in this EOI to the applicants is on a wide range of matters, some of which depends upon interpretation of law. The information given is not an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. The Authority accepts no responsibility for the accuracy or otherwise for any interpretation or opinion on the law expressed herein.

The Authority, its employees and advisers make no representation or warranty and shall have no liability to any person including any applicant under any law, statute, and rules or regulations or tort, principles of restitution or unjust enrichment or otherwise for any loss, damages, cost or expense which may arise from or be incurred or suffered on account of anything contained in this EOI or otherwise, including the accuracy, adequacy, correctness, reliability or completeness of the EOI and any assessment, assumption, statement or information contained therein or deemed to form part of this EOI or arising in any way in this selection process.

The Authority also accepts no liability of any nature whether resulting from negligence or otherwise however caused arising from reliance of any Applicant upon the statements contained in this EOI. The Authority may in its absolute discretion, but without being under any obligation to do so, update, amend or supplement the information, assessment or assumption contained in this EOI. The issue of this EOI does not imply that the Authority is bound to select an Applicant or Applicants, as the case may be, for the selection of ITMS solutions and the Authority reserves the right to reject all or any of the Proposals without assigning any reasons whatsoever.

The Applicant shall bear all its costs associated with or relating to the preparation and submission of its proposal including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by the Authority or any other costs incurred in connection with or relating to its Proposal. All such costs and expenses will remain with the Applicant and the Authority shall not be liable in any manner whatsoever for the same or for any other costs or other expenses incurred by an Applicant in preparation or submission of the proposal, regardless of the conduct or outcome of the selection process.

Definitions

Authority	Refers to Client in this case, DG Prisons & CS, Hyderabad.
Applicant or Bidder	Refers to an Individual Applicant or a consortium Applicant (Lead Partner in case of consortium with 25% stake) as the case may be. Applicant and Bidder are used interchangeably.
Application	Application for qualification prepared in response to the EOI document as per section.
Company	A Company registered under the Companies Act, 1956' or with respect to a Company incorporated outside India a Company which if incorporated in India would be a Company as defined by the Companies Act, 1956 or Limited Liability Partnership (LLP) Company.
Consortium	A group of Organizations (as defined below) formed by a MoU to undertake the Project Shall have the meaning as ascribed to such term in Clause 1.3 hereof.
Financial Year	The 12-month period, in case of: <ul style="list-style-type: none"> a. Indian entity, commencing from the 1st day of April of any year and ending on the 31st day of March of the following calendar year. b. Foreign entity, which is its usual accounting period.
Consortium Members	Such member of the Consortium which has been designated so by the other members of the Consortium and also authorized by them to represent each one of them and enter into contracts for and on their behalf.
DGP& CS	Director General of Prisons & Correctional Services
CPH	Central Prison, Hyderabad
PAC	Prisoners Agricultural Colony
CPCH	Central Prison, Cherlapalli
SPW	Special Prison for Women
First Party	Prisons Department
Second Party	Promoter/Bidder

1. KEY EVENTS & DATES

1. Schedule of Selection Process

The Authority would endeavor to adhere to the following schedule for the Qualification Stage:

#	Event Description	Date
1	Advertising Date	04-03-2023
2	EOI Download Date	17-03-2023 to 23-03-2023
3	Last date for receiving queries / clarifications	25.03.2023
4	Pre-Proposal Conference	25-03-2023 at 3:00 PM at Central Prison, Cherlapalli
5	Authority response to queries	29-03-2023
6	Proposal Due Date (PDD)	20-04-2023 12:00 PM
7	Opening Proposal (Technical Bid)	21-04-2023 FN
	(Commercial Bid)	21-04-2023 at 04:00 PM
8	Announcement of successful short-listed Applicants based on the cut-off scores	29-04-2023

2. Pre-Proposal Conference

The date, time and venue of Pre-Proposal Conference shall be:

Date : 25-03-2023
Time : 03:00 PM
Venue : Central Prison, Cherlapalli
Medchal – Malkajgiri District
Telangana State, India

3. Communications

All communications including the submission of Proposal should be addressed to:

Director General of Prisons & Correctional Services,

Jail Bhavan, Malakpet – 500 028

Email : dgprisonscontrolroom@gmail.com

Phone : +9140-24577574

The Official Website of the Authority is: <https://tsprisons.gov.in>

All Communications, including the envelopes, should contain the following information, to be marked at the top of bold letters:

EOI No. ##/DGP/TS/2023

Selection of Industrial promoters and corporate partners for Skill Development in Manufacturing/Service industrial Centers in the Prisons of Telangana State.

2. INTRODUCTION

Background

Telangana Jails in last few years have become the best Jails in India. The achievements of Telangana Prisons in terms of skill development, industrial production, No. of prisoners who were made literate, rehabilitation of released Prisoners, steep reduction in recidivism through Unnati, and more importantly the decline in No. of prisoners coming into Jails are lauded by the Media, Government and Public.

Telangana Prisons have always been worked as rehabilitation centers, intending to ensure that every prisoner who has been locked up to be taught ethics, values of life, motivating them to live in a better way. Telangana Prisons focuses greater attention of humanly treatment of prisoners in all prisons, suggesting that instead of prisoners being allowed to be idle in Jail, they should be properly taught, educated and trained so as to adjust themselves to normal life in the community after their release.

There are total 49 jails in Telangana in terms of Central Jails, District Jails and Sub Jails. All the Central Jails and District Jails have industries which use old technology, and the machines are very old and not advanced or Latest and skill development programs. Central Prison, Cherlapalli and Central Prison, Hyderabad are the biggest jails in Telangana. The Industrial turnover of Telangana Prisons is more than 800 crores which come mostly from fuel outlets. Telangana Prisons operate 27 fuel outlets through joint ventures with IOCL, BPCL and HPCL companies. Telangana Prisons market its products under the brand name "MY NATION".

More than 7000 prisoners are lodged in Telangana Prisons and out of them, 2000 are convict prisoners. The department views these prisoners are human resource and with proper skilling and productive engagement it can open a new chapter in their lives.

In this regard, Telangana Prisons view huge scope for further growth in skilling of inmates and Prison industries and the role of corporate partners who can bring in cutting edge solutions will be crucial. They can bring advanced technology and latest manufacturing equipment and man power available can learn skills and aid in manufacturing. In this process the prison inmates can earn some money as wages and take care of their family and children virtually. This will also help to improve the quality of life of prisoners and their families.

2.1. Scope of the Project- Industrial activities:

The Authority has identified the following functions & features as part of its vision of the projects which needs to be implemented in the institutions mentioned against each. The list of features defined shall include:

Sl.No.	Name of the Institution	Proposed Industry etc.
1.	Central Prison, Warangal (PAC, Warangal) & PAC, Cherlapalli	1. Electrical Vehicles Manufacturing, Assembling, Conversion to Electric Vehicles 2. Foam Mattresses Industry 3. Furniture & Assembling Unit 4. Nursery & Agricultural & Allied Activities 5. Warehouse & Logistic Units 6. Any other suitable field
2.	Vikarabad	1. Solar /Renewable Energy 2. Organic/Nursery /Agricultural & Allied Activities/Goat/Sheep rearing 3. Warehouse & Logistic Units 4. Any other suitable industry
3.	Central Prison, Cherlapalli	1. Garment Industry 2. Ancillary 3. Electrical Vehicles Manufacturing & Assembling, Conversion to Electric Vehicles 4. Grocery, Packing, Forwarding, Branding & other activities 5. Confectionary Industry 6. Any other suitable activity
4.	SPW, Hyderabad	1. Garment Industry 2. Confectionary Industry 3. Any other suitable activity
5.	<u>District Jails:</u> 1. Adilabad 2. Nizamabad 3. Khammam 4. Sangareddy 5. Karimnagar	1. Printing & Publications 2. Electrical Vehicles Manufacturing, Assembling, Conversion to Electrical Vehicles 3. Nursery & Allied Agricultural Activities 4. Garment Industry ((Subsidiary units) 5. Warehouse & Logistic Units 6. Any other suitable activity

2.2 Sale of EOI Document:

EOI document can be obtained from the office of the DG Prisons and CS, Hyderabad between 1100 hrs and 1600 hrs on all working days on payment of a fee of Rs. 2,500/- (Rupees two thousand five hundred only) including GST, in the form of demand draft or banker's cheque drawn on any scheduled Bank in India in favor of "DG Prisons and CS, Hyderabad", payable at Hyderabad. The document can also be downloaded from the official website of <https://tsprisons.gov.in> of Telangana Prisons. In case of downloaded document, the Applicant needs to deposit the aforesaid fee along with the Proposal in the form of DD/Bankers Cheque in a separate envelop.

2.3 Qualification Criteria:

- i) The Applicant should possess basic capabilities & technical expertise in the corresponding field of project.
- ii) The Applicant having good track record in supporting Private & Government agencies in past across similar projects.
- iii) The Applicant should be of sound financial standing.

2.4 Joint Ventures / Consortiums:

- i) Applicants are allowed to form Consortium. In case of Consortium, the Main Leader has to be the lead member who would be responsible for the proposal.
- ii) In case of a Consortium, the Lead Member would also need to submit Consortium Agreement Letter between the Lead member & other Consortium members for the EOI clearly indicating their scope of work and relationship of each member of the consortium.
- iii) The Consortium Agreement letter shall provide at least the following information in respect of all members of the Consortium.
 - a. Brief description of nature of products/services to be provided by Consortium member.
 - b. Head and Branch offices (if responsible for work under the contract) (provide mailing addresses, phone, fax and email);
 - c. Date, form, and state of incorporation of each Consortium member.
 - d. Contract Administrator (Name, business address, fax, phone and email address of individual responsible for administering any Contract that might result from this RFP);
 - e. Company Principals (Name, title, and business address); and,
 - f. Current or prior successful partnerships with proposed Consortium member including client reference (Contact name, phone number, dates when services were performed).
- iv) Turnover of each consortium members, including the lead member.
- v) One proposal will be allowed from a Consortium.

2.5 EOI Selection Process

- i) The Authority through this **Stage-1 EOI** process intends to consider those potential bidders that have the requisite capability and competency, in terms of technical strengths, experience of carrying out similar projects and financial stability to address the requirements of the Authority's vision.
- ii) Bidders who have submitted a **Stage-1 EOI Response** and who fulfil the qualification criteria shall be preferred for participation in **Stage 2 – RFP Tender Process** as potential Private Partner for implementation of initiatives as set above. However, the Authority also reserves the right to float open RFP for selection Private Partner based on the feedback to this EOI.
- iii) Interested Bidders are requested to submit their responses in the format enclosed. They may also provide documents in support of their approach, achievements/claims and compliance to eligibility criteria.
- iv) All the bidders will be assessed against the eligibility criteria listed in the EOI.

- v) All the bidders will be required to make presentation of their EOI response to confirm their understanding of DGP & CS requirement.
- vi) If any information provided by the Bidder is found to be inaccurate at any stage of the selection process, DGP & CS may, at its discretion, reject the proposal and no correspondence will be entertained in this regard. Submission of wrong and/or false information may also disqualify the Bidder from any future work from DGP & CS.

2.6 EOI Submission Process:

The proposal shall be sealed in an outer envelope which will bear the address of the Authority, EOI notice reference number, and the name of the Applicant.

The aforesaid outer envelope will contain two separate sealed envelopes; one envelope clearly marked as “Technical Proposal” shall contain Application in the prescribed format along with forms in Annexures; and the other envelope contains the DD/Bankers Cheque towards Document Cost.

2.7 Pre-Proposal Queries:

All the enquiries from the bidders relating to this EOI must be submitted to the Authority through an email. These queries should necessarily be submitted in the following format.

#	EOI Doc. Ref No (Section / Clause / Pg #)	Content of the EOI requiring Clarification	Clarifications Required
1			
2			
3			

2.8 Amendments to the Expression of Interest (EOI):

At any time prior to the deadline for submission of EOI, the Authority, for any reason, whether on its own initiative or in response to the clarification requested by a prospective bidder, may modify, change, incorporate or delete certain conditions in the Invitation for EOI by amendment notified to the prospective bidders who have purchased the EOI document. Such amendment shall be binding on any firm which may desire to submit an EOI.

The Authority at its discretion may extend the deadline for the submission of proposals subsequent to the issue of amendment and or supplemental information. Notice regarding amendments to the bid dates shall be published on the e-Tendering website and no separate newspaper notice may be given. Such a notice shall also be communicated to the bidders who have purchased the EOI document, on the emails given by them.

2.9 Cost of Expression of Interest (EOI):

The bidder shall bear all costs associated with the preparation and submission of the EOI, including cost of presentation and proof-of-concept for the purposes of clarification of the EOI, the preparation or execution of any benchmark demonstrations, simulation or laboratory service or for any work performed prior to the execution of a formal contract if so desired by the Authority. For any reason or in any case, the Authority will not take the responsibility or liability for these costs. All materials submitted become the property of the Authority and may be returned at its sole discretion.

2.10 EOI Response:

The EOI from prospective bidders should include the following documentation as defined in Annexures:

- i) Covering Letter, Company profile, & Other documentation (Annexure Section-1 to Section-5)
- ii) Company Authorization Letter in the name of the person signing the proposal for submission of the EOI response on-behalf of the firm.
- iii) Compliance Matrix with respect to the Qualifying Criteria and Documents required as evidence of compliance.
- iv) Bidder's understanding on the offering of solution meeting the department functional requirements in the format given in Annexure-IV.
- v) Bidder should provide undertaking letter as per the format given in Annexure-V.

2.11 OBLIGATIONS/COMMITTEMENT OF THE BIDDER:

1. Bidder will set up the Unit/Machinery for Manufacture/Skill Development in the premises of the various Jails.
2. Bidder shall provide Supervision services to the Department for the manufacturing process and Joint supervision is to be done for ensuring quality of product.
3. Bidder will deploy required manpower for training of prisoners for the work to be carried out for the Skill development of prisoners.
4. Bidder will be responsible for the delivery, loading & un-loading of material subjected to amendment.
5. Bidder will be responsible for any transit damages.
6. Bidder will be responsible for providing safety equipment's to the prisoners (like Helmets/Safety goggles/Aprons) once in six months.
7. Bidder will be responsible for providing Fire Safety equipment's like providing of Fire extinguishers and Sand pots.
8. Bidder will be responsible for the maintenance of Machinery/said unit.
9. Machinery installed shall be insured by the Bidder.

2.13: OBLIGATIONS/COMMITTEMENT OF THE PRISONS DEPARTMENT:

1. Required Inmates (Skilled & Un-Skilled) for carrying out the manufacturing process/ assembling of products/service sector related work, will be provided by the Jails concerned. Wages of the prisoners will be paid by the Superintendent of Jail from the [royalty paid to the department](#).
2. Prisons Department will enter into agreement with Government of Telangana or other end customers for supply of products whenever required.
3. Records and Registers will be maintained by Prisons Department.

MUTUAL TERMS & AGREEMENT:

1. In case of closure of manufacturing unit by any reasons, both parties have to clear pending work orders which are on hand & payment settlement.
2. Each party represents and warrants to the other that it has full power and authority to enter into and perform its obligations.
3. Each party represents and warrants to the other that it has full compliance with applicable laws.

Indemnity: First party (Prisons Department) shall indemnify the Second party (Bidder/Promoter) and its affiliates and all their directors, officers, employees and contractors (who will be concerned with this arrangement) against all losses, liabilities and damages suffered or incurred (including reasonable attorney fees) arising out of, resulting from and in connection with:

- a. Breach of representations made by First party
- b. Breach of laws applicable to First party.
- c. Breach of terms and conditions of tenders and this MOU by First party.

Similarly, Second Party shall indemnify the First party against all losses. Liabilities and damages suffered or incurred (including reasonable attorney fees) arising out of resulting from and in connection with:

- a. Breach of representations made by second party
- b. Breach of laws applicable to Second party.
- c. Breach of terms and conditions of tenders and this MOU by Second party.

Limitations of Liability: In no event will Second Party, its officers, employees, agents or representatives be liable for damages (whether arising by contract, tort or otherwise), whether in direct or indirect damages. Second party's liabilities under no circumstances exceed 100% of the PO value under which such claim arises.

Binding nature: Parties agree and understand that the terms of this MOU are binding and enforceable on both the Parties.

2.12 General Terms & Conditions

- i) The covering letter must be submitted on the letter head of the bidder/lead member.
- ii) By submitting a response to the EOI, the bidder shall be deemed to acknowledge that the bidder has carefully read all sections of this EOI, including all forms, schedules, and Appendices hereto, and has fully informed itself as to all the conditions and limitations.
- iii) By submitting a proposal in response to this EOI, the bidder shall be deemed to acknowledge that the company is in agreement with the terms and conditions of the EOI and the procedures adopted for bidding & evaluation of the responses of the bidders.
- iv) Language of Proposals - The proposals, all correspondence and document enclosed as part of the proposals should be in English.
- v) If the information submitted by the bidder during the EOI process is found to be misrepresented, incorrect or false, accidentally, unwittingly, or otherwise, at any time during the bidding process or any time during the tenure of the contract, including the extension period if any, the Applicant has the right to terminate the contract and initiate penal action against the bidder.
- vi) Proposals received after the due date and the specified time for any reason whatsoever, shall not be entertained and will be rejected without opening.

- vii) DG PRISONS & CS may, at its discretion, extend the deadline for submission of proposals by publishing the details on the website where the EOI document was made available.
- viii) Each applicant shall submit only one proposal.
- ix) All proposals and accompanying documentation submitted as the bids against this EOI, once opened will become the property of DG PRISONS & CS and will not be returned.
 - x) The information provided by the bidder, like the names of the customers of the bidder or any proprietary information about the bidder etc. will be treated as confidential information, unless asked to disclose by the orders of the court of law or the Information Commission (under the RTI Act).
 - xi) DG PRISONS & CS is not restricted in its rights to use or disclose any or all of the information contained in the proposal and can do so without any compensation to the bidder. The DG PRISONS & CS shall not be bound by any language in the proposal indicating the confidentiality of the proposal or any other restriction on its use or disclosure.
 - xii) DG PRISONS & CS reserves the right to accept or reject any or all offers without assigning any reasons there for. Bidder may be excluded from further consideration for failure to fully comply with the specifications of this EOI. The DG PRISONS & CS is under no obligation to acquire any or all of the solutions proposed, or to explain why any proposal is accepted or rejected.
- xiii) All costs incurred by the Bidder in the preparation and presentation of the proposal shall be absorbed entirely by the Bidder. All supporting document submitted by the Bidder in response to this EOI shall become the property of DG PRISONS & CS.
- xiv) This EOI does not constitute an offer by DG PRISONS & CS. No commercial quotes should be submitted along with the EOI. If found any the proposal will be rejected.
- xv) The bidder's participation in this process may or may not result in the Authority selecting the bidder to execute the project.
- xvi) The Bidder should have valid intellectual property rights for marketing and servicing of the solution offered. Any violation of the IPR in any of the components shall be the sole liability of the Bidder.
- xvii) DG PRISONS & CS reserves the right to verify all statements, information and documents submitted by the bidder in response to this EOI for the purpose of assessing eligibility of the bidders. Any such verification or lack of such verification by the DG PRISONS & CS shall not relieve the respondent of its obligations or liabilities hereunder nor will it affect any rights of DG PRISONS & CS there under.
- xviii) In case it is found during the evaluation of the responses or at any time during the subsequent procurement process or before signing of the contract or after its execution and during the period of project execution resulting out of the contract thereof, that one or more of the eligibility conditions have not been met by the bidder, or the bidder has made material misrepresentation or has given any materially incorrect or false information, the bidder shall be disqualified forthwith if not yet awarded the contract either by issue of the letter of intent or entering into a contract.

2.13 Validity of EOI Response:

Response to this EOI should be valid for a period of 180 days from the date of EOI opening. In exceptional circumstances, the Authority at its discretion may solicit the bidder's consent for an extension of the validity period.

2.14 Miscellaneous:

The Selection Process shall be governed by, and construed in accordance with, the laws of India and the Courts at Hyderabad shall have exclusive jurisdiction over all disputes arising under, pursuant to and/or in connection with the Selection Process.

- i) The Authority, in its sole discretion and without incurring any obligation or liability, reserves the right, at any time, to:
 - a) Suspend and/or cancel the Selection Process and/or amend and/or supplement the Selection Process or modify the dates or other terms and conditions relating thereto.
 - b) Consult with any Applicant in order to receive clarification or further information.
 - c) Retain any information and/or evidence submitted to the Authority by, on behalf of and/or in relation to any Applicant; and/or
 - d) Independently verify, disqualify, reject and/or accept any and all submissions or other information and/or evidence submitted by or on behalf of any Applicant.
- ii) It shall be deemed that by submitting the proposal, the Applicant agrees and releases the Authority, its employees, agents and advisers, irrevocably, unconditionally, fully and finally from any and all liability for claims, losses, damages, costs, expenses or liabilities in any way related to or arising from the exercise of any rights and/or performance of any obligations hereunder, pursuant hereto and/or in connection herewith and waives any and all rights and/or claims it may have in this respect, whether actual or contingent, whether present or future.
- iii) All documents and other information supplied by the Authority or submitted by an Applicant shall remain or become, as the case may be, the property of the Authority. The Authority will not return any submissions made hereunder. Applicants are required to treat all such documents and information as strictly confidential.
- iv) The Authority reserves the right to make inquiries with any of the clients listed by the Applicants in their previous experience record.

3 INSTRUCTIONS TO APPLICANTS:

3.1 Scope of Application:

The Authority wishes to receive Applications for qualification in order to short-list experience and capable Applicants for the bid stage. The qualified Applicants may be subsequently invited to submit the bids for the project.

3.2 Conditions of Eligibility of Applicants:

Applicants must carefully read the minimum conditions of eligibility (the “Conditions of Eligibility”) provided herein. Proposals of only those Applicants who satisfy the conditions of eligibility will be considered for evaluation.

To be eligible for evaluation of its proposal, the Applicant shall fulfill the following:

#	QUALIFICATION CRITERIA	MANDATORY DOCUMENTARY EVIDENCE TO BE SUBMITTED
1	The bidder (prime bidder in case of a consortium, JV) should have an overall combined turnover of at least a total of Rs.10 Crores per annum over the last 3 financial years (as on PDD) and shall be running the business profitably for the last (3) years.	Certified list of the different orders executed, and the payments received for last 3 financial years along with the Certificate from the Chartered Accountant
2	The bidder (prime bidder in case of a consortium/JV) must be a registered corporate in India, registered under the Companies Act 1956 & 2013, or Limited Liability Promoter (LLP) or a Govt. Organization. The bidder (prime bidder in case of a consortium) should be operating in India for the last 3 years as on PDD.	Copy of Certificate of Incorporation. Copy of Consortium agreement / JV agreement or Memorandum of Understanding to work together in case of winning the project. JVs / Consortium documents should clearly mention roles and responsibilities of each participating member.
3	The applicant should have an office in the state of Telangana	

EVALUATION CRITERIA AND METHOD OF EVALUATION:

PRE-QUALIFICATION CRITERIA:

1. Screening of EOIs shall be carried out as per eligibility conditions mentioned in this document and based on verification of testimonials submitted.
2. EOI will be evaluated for short listing inter alia based on their past experience of handling similar type of project, strength of their man power, financial strength of firm and presentation / proposal to the selection committee whose decision will be final.
3. Agencies who qualify as per the eligibility conditions will be provided a brief about the Project. The agencies may be required to make a presentation, if required, to a selection committee show-casing their proposals.
4. DGP&CS will take up references and reserves the right to pay due attention to the Bidder’s performance elsewhere and any past experience.
5. Promoters who qualify in the pre-qualification stage will only be called to technical bid stage.

NOTE: The finalization on the turnover of the companies shall be the discretion of the Tender committee.

TECHNICAL SPECIFICATIONS:

The promoters will be required to demonstrate the Equipment /Machinery offered by them before the Selection Committee for assessing technical suitability and performance.

Bids of only companies that satisfy the selection committee will be opened and are eligible for the evaluation.

3.3 Department Existing System

The following are the departmental existing systems

- PPP with SS Industries
- MOU with KN Bio Sciences
- Industry Promoter/skill development Agency/Corporate Partners

ANNEXURES:

Annexure – I EOI Template

The EOI must be submitted in the following format

Section-1: Covering Letter

(To be submitted on the letterhead of the bidder)

[Location, Date]

To

The Director General of Prisons & CS,
Jail Bhavan, Malakpet
Hyderabad – 500 029.

Sub: Submission of proposal in response to the EOI for **(Selection of Private Partner (Industrial Promoter) in Telangana Prisons Department, Hyderabad)**

Ref: EOI Reference No.

Dear Sir,

Having examined the EOI document, we, the undersigned, herewith submit our proposal in response to your EOI Notification number..... for **“Selection of Private Partner (Industrial Promoter) in Telangana Prisons Department, Hyderabad”**.

We have read the provisions of the EOI document and confirm that we accept these. We further declare that additional conditions, variations, deviations, if any, found in our proposal shall not be given effect to.

1. We agree to abide by this proposal, consisting of this letter, the detailed response to the EOI and all attachments.
2. We would like to declare that we are not involved in any litigation that may have an impact of affecting or compromising the delivery of services as required under this assignment, and we are not under a declaration of ineligibility for corrupt or fraudulent practices.
3. We would like to declare that there is no conflict of interest in the services that we will be providing under the terms and conditions of this EOI.
4. We hereby declare that all the information and statements made in this proposal are true and accept that any misrepresentation contained in it may lead to our disqualification.
5. We understand you are not bound to shortlist/accept any or all the proposals you receive.
6. We hereby declare that we qualify and fulfil all the eligibility criteria mentioned in the EOI.

Section-2: Company Profile

<u>#</u>	<u>DESCRIPTION</u>	<u>DETAILS [Filled by the Applicant(s)]</u>
1.	Name of the company	
2.	Official address	
3.	Name, Designation and Address of the contact person to whom all references shall be made regarding the EOI	
4.	Phone No. and Fax No.	
5.	Email address of contact person	
6.	Phone No. and Fax No.	
7.	Web Site Address	
8.	Details of Company's Registration (Please enclose attested copies of the documents)	
9.	Name of Registration Authority	
10.	Registration Number and Year of Registration	
11.	Product/Service for which registered with validity period	
12.	GST No.	
13.	Permanent Account Number (PAN)	
14.	Company's Revenue for last 3 years (year wise)	
15.	Company's Profitability for the last 3 years (year wise)	
16.	Details of Ownership of the Firm (Name and Address of the Board of Directors, Partners etc.)	

We hereby declare that our proposal submitted in response to this EOI is made in good faith, and the information contained is true and correct to the best of our knowledge and belief.

Sincerely,
[(Lead Bidder Authorized) Signatory]
Name
Title
Signature

[NOTE: In case of Consortium, above details must be filled for each of the member company]

Section-3: Financial Details of the Lead Bidder

(To be submitted duly signed by Statutory Auditor of the bidder on its letter head)

1. Annual Turnover Details of the Lead Bidder

#	Financial Years	Overall Turnover Details	Remarks
1	2019-20		
2	2020-21		
3	2021-22		
	Combined Turnover		

Audited balance sheet and Profit & Loss account statement of the Lead Bidder for each of the last 3 audited financial years shall be submitted as supporting evidence.

Section-4: Financial Details of the Consortium Partner if any:

(To be submitted duly signed by Statutory Auditor of the bidder on its letter head)

2. Annual Turnover Details of the Lead Bidder

#	Financial Years	Overall Turnover Details
1	2019-20	
2	2020-21	
3	2021-22	
	Combined Turnover	

Audited balance sheet and Profit & Loss account statement of each consortium member (in case of Consortium) for each of the last 3 audited financial years shall be submitted as supporting evidence.

Section-5: Technical Approach & Case Study

- Implementation Methodology
- Scope & Extent of Coverage of all the initiatives
- Efficiency, operability, maintainability features involved
- Collaboration Approach with all Ecosystem stakeholders
- Any other suggestions
- Case Studies
- Success Stories

Section-6: Contact Details

DETAILS	PRIMARY CONTACT	SECONDARY CONTACT
Name		
Title		
Company Address		
Phone		
Mobile		
Fax		
E-mail		

NOTE: Submit the relevant proofs along with EOI Proposal Response.

Annexure – IV: Offering from the Bidder

The following is the minimum requirements required to meet under this EOI. The Applicant should add to the list where any additional requirements are to be defined as part of their solution offering.

TABLE: DEPARTMENT REQUIREMENTS

# Col -1	FUNCTION (Col-2)	DESIRED OUTCOME (Col-3)	REMARKS (Col-4)
1	Furniture manufacturing units	Should have a minimum projected turnover of 10 crores per annum.	
		Should have good reputation among government departments.	
2	Assembling Units	Should have a minimum projected turnover of 10 crores per annum.	
		Should already have good business presence and experience in the respective field	
3	Warehousing and logistics	Should have a minimum projected turnover of 10 crores per annum.	
		Should already have good business presence and experience in the respective field	
4	Organic/ Nurseries/ Agricultural & Allied Activities	Should have a minimum projected turnover of 10 crores per annum.	
5	Electrical Vehicles Manufacturing, Assembling, Conversion to Electric Vehicles	Should have a minimum projected turnover of 10 crores per annum.	
		Should already have good business presence and experience in the respective field	
6	Foam Mattresses Industry	Should have a minimum projected turnover of 10 crores per annum.	
		Should already have good business presence and experience in the respective field	
7	Solar/Renewable Energy	Should have a minimum projected turnover of 10 crores per annum.	
		Should already have good business presence and experience in the respective field	
8	Garment Industry & Subsidiary (Units)	Should have a minimum projected turnover of 10 crores per annum.	
		Should already have good business presence and experience in the respective field	

9	Grocery, Packing, Forwarding, Branding & other activities	Should have a minimum projected turnover of 10 crores per annum.	
		Should already have good business presence and experience in the respective field	
10	Confectionary Industry	Should have a minimum projected turnover of 10 crores per annum.	
		Should already have good business presence and experience in the respective field	
11	Printing & Publications	Should have a minimum projected turnover of 10 crores per annum.	
		Should already have good business presence and experience in the respective field	
12	Any other suitable industry	Should have a minimum projected turnover of 10 crores per annum.	
		Should already have good business presence and experience in the respective field	
13	Skill development centers	Should train/skill minimum of 100 inmates per month in Jails	
		Trainings should be given in market oriented trades and certification should be given at the end of the training.	
		Skill development centers with suitable infrastructure and practical labs should be established inside Jails.	
		Should train/skill minimum of 50 inmates per month in Central Jail, Sangareddy and Central Jail, Nizamabad.	
		Should train/skill minimum of 25 inmates per month in District Jails	

NOTE: The finalization on the turnover of the companies shall be the discretion of the Tender committee.

Annexure – V: FORMAT FOR THE UNDERTAKING

(TO BE SUBMITTED BY THE BIDDER ON ITS LETTER HEAD)

I/We hereby undertake that I/we have studied and understood the Expression of Interest document completely.

I/We hereby undertake that I/We understand that the Scope of Work and Requirement of this EOI is indicative only and not exhaustive in any manner and that the final scope of work and technical specification will be decided by the Authority at their discretion.

I/We hereby indemnify the **XXXX** from using our proposed solution and or technical specifications and I/We hereby declare that I/We shall not be having any claim and/or right for the said usage.

I/We hereby undertake to provide the requisite OEM authorization as and when required and/or asked for by the Authority as per the solution and/or requirements, as decided by the Authority at their discretion.

I/We hereby undertake that I/We understand that the Authority reserves the right to float a separate tender for the scope of work and requirements as mentioned in this EOI irrespective of the outcome of this EOI. I/We understand that in such a case I/We may have to bid separately for that tender and in no case our response to this EOI shall be deemed as a bid for the said tender. In case my/our response to this EOI is short listed, I/We agree to bid for the further tender as and when asked for by the Authority based on the terms and conditions and technical specifications and scope of work as finalized and decided by the Authority at their discretion.

I/We hereby undertake that the Authority reserves the right to short list responder(s) for further tendering of this EOI and in case of my/our response being rejected I/We shall have no claim of any sort in the further tendering process.

I/We hereby undertake that our organization (M/s. -----) (in case of consortium, all the consortium partner names to be written) has/have not been debarred / black-listed by Central/any State Government department in India, at the time of submission of the EOI.

I/We hereby affirm that our response is valid for a period of 180 days from the date of EOI opening.

**Signature of Authorized Signatory
Name of the Signatory
Company Name&Seal**

Date :

Place :